

## The School Board of Miami-Dade County, Florida PROCUREMENT MANAGEMENT SERVICES 1450 NE 2<sup>nd</sup> Avenue, Ste. 650, Miami, Florida 33132 305-995-4288

**Bidder Qualification Form** 

# INVITATION TO BID (ITB)

**DUE DATE:** Bids due on or before June 2, 2022 at 1:00 p.m. Eastern Time (ET) at the School Board Administration Building.

## \*DUE TO SOCIAL DISTANCING GUIDELINES PLEASE REFER TO ATTACHMENT 16

Check Addenda for any revised opening dates before submitting your bid. Bid(s) received after the date and time stated above shall not be considered for award. Faxed and/or emailed bids are not allowed and will not be considered for award.

ITB NO.:

RELEASE DATE:

PURCHASING AGENT:

ITB-21-020-RU

May 11, 2022 Rhonda Ulmer

0.27.57

BID TITLE:

IT Staff Augmentation Services

# SECTION 1 - BIDDER ACKNOWLEDGEMENT THIS SECTION MUST BE COMPLETED IN ITS ENTIRETY INCLUDING THE SIGNATURE OF AN AUTHORIZED REPRESENTATIVE WHERE INDICATED BELOW AND

SUBMITTED WITH THE BID. FAILURE TO PROVIDE THIS DOCUMENT, WITH THE I	BID, WILL RESULT IN BID BEING CONSIDERED NON-RESPONSIVE.
	"REMIT TO" ADDRESS FOR PAYMENT: If payment(s) is/are to be mailed to address other than as stated on left, please complete section below.  ☐ Check this box if address is the same as stated on the left.
Address: 1760 Reston Parkway, Suite 312	P.O. Box:
City: Reston	City:
	State: Zip Code:
Telephone Number: 571-349-0493	Sales Contact:
Sales E-Mail Address: jzubrick@worldgatellc.com	
E-mail Address to Send Purchase Orders: jzubrick@worldgatellc.c	om
Federal Tax Identification Number: 020675651	
<ul> <li>A. I hereby certify that I am submitting the following information as my firm's (Bidder) bid and I am authorized by Bidder to do so. Bidder agrees to complete an unconditional acceptance of the contents of all pages in this Invitation to Bid (ITB), and all appendices and the contents of any Addenda released hereto; Bidder agrees to be bound to any and all specifications, terms and conditions contained in the ITB, and any released Addenda and understand that the following are requirements of this ITB and failure to comply will result in disqualification of bid submitted; Bidder has not divulged, discussed, or compared the bid with other Bidders and has not colluded with any other Bidder or party to any other bid.</li> <li>B. I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same materials, supplies, or equipment, and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this bid; and I certify that I am authorized to sign this bid for the bidder.</li> <li>C. I certify that my Bidder satisfies all necessary legal requirements as an entity to do business with The School Board of Miami-Dade County, Florida.</li> <li>D. I certify agreement with the School Board of Miami-Dade County Business Code of Ethics and agree to comply with this Code and all applicable School Board contracting and procurement policies and procedures.</li> <li>E. I certify that neither I, my company, its principals, or any wholly owned subsidiary are</li> </ul>	Signature of Authorized Representative (Manual)  Name of Authorized Representative (Typed or Printed)  Director of Client Services  Title of Authorized Representative
currently debarred or in default of any bid, purchase order, or contract with the School Board or any other private or governmental entity.	jzubrick@worldgatellc.com
F. I agree that this bid cannot be withdrawn within 90 days from date due.	E-Mail Address of Authorized Representative

## **ATTACHMENT 1 - COVER PAGE**

**Cover Page for Bid** 

BIDDER'S NAME (Name of	of firm, entity or organizat	ion): Worldgate, LLC
FEDERAL EMPLOYER ID	ENTIFICATION NUMBER:	020675651
NAME AND TITLE OF BIL	DDER'S CONTACT PERSO	ON:
Name: Justin Zubrick		Title: Dir. of Client Services
	eston Parkway, Suite 3	12
City, State, Zip: Reston,	VA 20190	
TELEPHONE: (571) 349-0493	FAX: () n/a	E-MAIL ADDRESS: _jzubrick@worldgatellc.com
Other (Explain):  IF CORPORATION, Date Incorporated/Organize State Incorporated/Organize States registered in as fore	ed: 12/20/2002 Arizona, Fl	orida, Georgia, Maryland, Massachusetts, New Jersey, North Carolina, Pennsylvania, Texas
		THAN WHAT THIS SOLICITATION REQUESTS FOR:
n/a		
LIST NAMES OF BIDDER	'S SUBCONTRACTORS O	R SUBCONSULTANTS FOR THIS PROJECT:
BIDDER'S AUTHORIZED	SIGNATURE	
The undersigned hereby ce Signed By:  Print Name:	rtifies that this bid is submitted	Date: 5/23/22  Title: Dir of Client Services



## 2. Table of Contents

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## 3. Calendar

Worldgate acknowledges and accepts the M-DCPS ITB calendar.



## **4. Instructions to Bidders**

Worldgate acknowledges and accepts the ITB Instructions to Bidders.



## **5. Special Conditions**

Worldgate acknowledges and accepts the ITB Special Conditions.



## 6. Scope of Work

Worldgate acknowledges and accepts the requirements and terms outlined in the ITB Section 6 'Scope of Work.'

## 6.2 VENDOR'S RESPONSIBILTY AND QUALIFICATIONS – Worldgate Introduction Statement

Worldgate is honored to submit this response to the Miami-Dade County Public Schools (M-DCPS) Invitation to Bid (ITB) for IT Staff Augmentation Services. Worldgate was founded in 2002 and has been in business for the delivery of consulting services in Information Technology since 2010. We are confident in our ability to provide the highest quality, on-call IT staff augmentation services to support M-DCPS and create long term value for your important IT initiatives.

Worldgate, LLC (www.worldgatellc.com) is an ISO 9001:2015 certified, management and IT services consulting firm. As a Nationally certified woman-owned firm, Worldgate promotes diversity and is an equal opportunity employer. Worldgate considers this initiative to be a joint partnership with M-DCPS and Worldgate, working side by side with organizational stakeholders to improve education through the augmentation of staff.

Worldgate has successfully supported K-12 clients most important IT staffing initiatives within K-12 organizations such as; The School District of Philadelphia (PA), Fulton County Schools (GA), Atlanta Public Schools (GA), Prince William County Schools (VA) and many more. We have a proven track record of placing talented IT professionals who deliver successful projects with high customer satisfaction. We offer superior value-priced services and reliable delivery for all our K-12 education clients.

## Worldgate clients value our:

- K-12 Industry focus. We are focused on the supporting the needs of education organizations and have a commitment to hiring consultants and employees with a passion for supporting the missions of education agencies.
- 2. *Employee focus*. Our focus on hiring and developing highly qualified staff and supporting them, have allowed us to retain over 80% of our employees annually year after year.
- 3. ISO certified. We are ISO 9001:2015 certified and among the first organizations to adopt the new 2015 Quality Standards. We are also recognized by BSI, our 3rd party certifier as a quality leader. This means that we have developed successful, repeatable principles and processes that are 100% focused on delivering quality services to our public education partners.
- 4. Proven and Successful Talent Acquisition and Retention Approach. Worldgate leverages our proven talent acquisition methodology which has led to efficient and rapid placement of business professionals who solve complex challenges for our clients. Worldgate understands our clients and we are excellent at matching talent to their needs and culture.



## **Worldgate Services**

Worldgate works to help our education clients maximize project success through a combination of our expert consultants, administration staff, methodologies, tools, and strategic partners to provide aggressive staffing approaches. Our staffing services expertise include:

- Project Management
- Organizational Change Management
- Business Analysis
- Systems Architecture & Development
- Enterprise Resource Planning (ERP) Functional & Technical Services
- Data Warehousing
- Business Intelligence Reporting
- Database Administration
- IT Help Desk & Managed Services
- Technical Writing
- Training

Worldgate service offerings bridge all phases of the business and IT life cycle, from management to systems development to operational support, including the business process redesign and organizational change management that encircles an implementation. This allows our clients to focus on optimizing their technology and business strategies. Worldgate's IT services are delivered on a project or strategic staffing basis across various client technology platforms, systems, and infrastructures.

At Worldgate, one of our most effective force multipliers is our partnership with UKG, a leading provider of ERP workforce management and human capital management cloud solutions. In 2019, Worldgate began implementing UKG Ready cloud solutions with K-12 school districts. By combining UKG's software expertise in K-12 education with our implementation strategies and experience, we offer seamless delivery of UKG solutions that meet the needs of our K-12 client organizations.

#### Worldgate's UKG (Kronos) Services Practice

- ✓ **UKG 'White Glove Partner of the Year' 2021 Award Winner** UKG Certified Workforce Ready (WFR) Implementation Partner
- ✓ Education Focused 30+ K-12 WFR Implementations
- ✓ Proven Success Average Customer Satisfaction Rating is '9' (out of 10) & Over 30+ Delivered WFR Projects
- ✓ Experienced Team 10+ UKG WFR Certified PMs and Implementation Consultants with diverse K-12 experience



#### Why Worldgate?

Worldgate's leadership team and consultants are driven by our Mission and Values.

# Mission & Values

Our Mission Statement: Our mission is to provide our clients with the highest quality service that enables them to be their best for their stakeholders, to provide a great place to work for our employees that empowers them to be their best selves, and to give back to our communities in the best way that we can.

Execute. Empower. Exceed.

Our Values: Worldgate, Ilc is a company defined by our values, which shape and influence every decision.

- We value our people and want our team members' experience with Worldgate to be rewarding, empowering, and enjoyable.
- We value our clients and respect the opportunities they give us to innovate and serve.
- We value diversity and the positive change that a diverse workforce and client community can create.
- We value our communities and the opportunities we have to give back and create a better world.

#### The Worldgate WAY

In 2020, Worldgate's leadership team implemented the 'Worldgate WAY,' an acronym which represents our values. At Worldgate, innovating and serving our customers is our main focus and we want to ensure that your experience is first-rate. This is why we train our team members and consultants according to the Worldgate WAY. One of our monthly recognition programs is focused on giving our team an opportunity to recognize their fellow consultant team members who demonstrate these behaviors that align to our values. When our team members come alongside yours, these are the 'Worldgate WAY' qualities you can expect to see in our people: (worldgatellc.com/why-choose-us)

W - 'Willing'

O - 'Open Minded'

R - 'Responsive'

Y - Yes... And

L - 'Learner Mindset'

D - 'Diverse'

G - 'Generous'

A - 'Accountable'

T - 'Thoughtful'

E - 'Ethical'



## 12.0 INFORMATION REQUIRED OF THE BIDDER - Worldgate Statement

1. The number of support persons on duty during the normal workweek and on Weekends, at least one support person is required.

Worldgate has a 4-person client engagement support team who will be dedicated to M-DCPS on weekdays and weekends as required. Our client engagement team is supported by Worldgate's President and Chief Customer Officer as well as teams of administrative staff who work under each support member. We believe our depth of management experience complement the needs presented by the M-DCPS ITB. We are pleased to introduce you to our client engagement team.



## Justin Zubrick, Director of Client Services / M-DCPS Program Manger

Justin Zubrick will act as the Program Manager for M-DCPS. Justin has been with Worldgate since 2010 serving as the engagement director for our K-12 clients. He leads our recruiting team to ensure we deliver the right people to solve our client's most demanding challenges. Justin has built Worldgate's Talent Acquisition practice and is skilled at understanding our client's needs and working closely with them to design effective staffing solutions to achieve their goals.



#### Richard Yannelli, Consultant Program Manager

As the Program and Client Engagement Manager for Worldgate, Richard manages our consultants who will be engaged with M-DCPS. Richard acts as a liaison to our client managers and is a point of escalation for any client or staff concerns. Richard leverages his 35 years of K-12 industry experience leading academic and operational software systems development and implementation teams to manage, evaluate and support Worldgate's services staff working with our K-12 clients. In collaboration with the school district hiring managers, he evaluates Worldgate staff and works to ensure their success through continuous professional development and recognition to create a positive work environment that ensures high productivity, employee retention, and client satisfaction.





## **Tinsley Stricker, Director of Human Resources**

As Director of Human Resources, Tinsley brings a wealth of diverse professional experience to Worldgate, Ilc. Through her leadership, strategic initiatives, and creative approaches, she has reshaped the human resources department to ensure Worldgate remains an exceptional workplace.



## Mary Cowden, Financial Accounting Manager

Mary is responsible for the day-to-day functions and processes that drive the financial health of our organization. Mary will be the dedicated financial account manager for M-DCPS. She is responsible for ensuring consultant time is reconciled with client billing. Mary will work to verify all M-DCPS billing requirements and processes are followed and adhered to.

For more information about Worldgate and our leadership team, please visit: www.worldgatellc.com

2. The extent of the technical training and years of experience of personnel which must meet or exceed the training and experience as indicated in the job description.

Worldgate agrees to submit candidates to task orders who adhere to the requirements outlined in the 'ITB-21-021-TM IT STAFF AUGMENTATION SERVICES POSITION DETAILS' within the 'IT STAFF AUGMENTATION spreadsheet attachment.'



## 13.0 Permits and Licenses

Please see the following pages for Worldgate's Permits and Licenses.

# State of Florida Department of State

I certify from the records of this office that WORLDGATE CONSULTING, LLC is a Virginia limited liability company authorized to transact business in the State of Florida, qualified on July 27, 2012.

The document number of this limited liability company is M12000004258.

I further certify that said limited liability company has paid all fees due this office through December 31, 2022, that its most recent annual report was filed on January 31, 2022, and that its status is active.

I further certify that said limited liability company has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capital, this the Thirty-first day of January, 2022



Secretary of State

Tracking Number: 7511205675CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication

PHONE: 703-222-8234 TTY: 711 WEBSITE: www.fairfaxcounty.gov/taxes

WORLDGATE,LLC WORLDGATE,LLC 1760 RESTON PKWY STE 312 RESTON VA 20190-3359

Notice: This is your 2022 Business, Professional and Occupational License (BPOL). The bottom-half is perforated to allow you to tear off and post this license in your establishment. Please note, if your check is not honored by the bank, this license shall be invalid.

#### 2022 LICENSE INFORMATION

ACCOUNT #:

000-10-9371

LICENSE PERIOD: 01/01/2022 - 03/01/2023

2022

ORDINANCE CODE:

47222-99

LICENSE BASIS:

\$192,092

NAICS:

561110

LICENSE RATE:

\$.19 per \$100

LOCATION: 1760 RESTON PW 312

FED. I.D. OR E.I.N.: 02-0675651

**RESTON VA** 

20190

CLASSIFICATION: BUSINESS SERV OCCUPATION

LICENSE NUMBER: 2226162

DATE PAYMENT RECEIVED: 03/08/2022

INSTALLMENT(S):

For any questions concerning this license, please call 703-222-8234 between the hours of 8:00 a.m. and 4:30 p.m. Monday - Friday (Hearing impaired persons may call TTY: 711), or send us an e-mail through our website, www.fairfaxcounty.gov/taxes.

As with all taxes, our goal is to administer the BPOL tax fairly and in accordance with State and County Codes. Our staff strives to provide professional assistance and quality customer service. Please let us know if we are not meeting your needs. Your satisfaction is important to us and your comments are always welcome.

Young Tarry, Director Personal Property and Business License Division

Department of Tax Administration

CC: Jay Doshi, Director

Department of Tax Administration

## FAIRFAX COUNTY DEPARTMENT OF TAX ADMINISTRATION 2022 BUSINESS, PROFESSIONAL AND OCCUPATIONAL LICENSE (BPOL) FOR ORDINANCE 47222-99: BUSINESS SERV OCCUPATION

THIS LICENSE HAS BEEN ISSUED BY THE FAIRFAX COUNTY DEPARTMENT OF TAX ADMINISTRATION (DTA) AND IS GRANTED TO:

000589 01 01

226162

WORLDGATE, LLC WORLDGATE,LLC 1760 RESTON PKWY STE 312 RESTON VA 20190-3359

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THIS LICENSE IS VALID THRU 03/01/2023

Dept. Tax Administration, Suite 223 12000 Government Center Parkway Fairfax, Va. 22035, Phone: 703-222-8234 Website: www.fairfaxcounty.gov/taxes.

# Commonwealth & Hirginia



# State Corporation Commission

## CERTIFICATE OF FACT

1 Certify the Following from the Records of the Commission:

That Worldgate LLC is duly organized as a Limited Liability Company under the law of the Commonwealth of Virginia;

That the Limited Liability Company was formed on December 20, 2002; and

That the Limited Liability Company is in existence in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.

PORATION COLLEGION AT

Signed and Sealed at Richmond on this Date:

April 18, 2022

Bernard J. Logan, Clerk of the Commission

CERTIFICATE NUMBER: 2022041817187815



Worldgate is a woman-owned business certified by the Women's Business Enterprise National Council. Please see Worldgate's WBENC Certification below.





## 13.0 Insurance

Please see the following pages for Worldgate's Certificates of Insurance.



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 05/19/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER			CONTACT MATT SMITH		
State Farm .	MATT SMITH		PHONE (A/C, No, Ext): 703-237-3477	FAX (A/C, No): 703-76	2-2001
	7925 JONES BRANCH		E-MAIL ADDRESS:		
	STE LL300		INSURER(S) AFFORDING	COVERAGE	NAIC#
	MCLEAN	VA 22102	INSURER A: State Farm Mutual Automo		25178
INSURED			INSURER B: State Farm Fire and Casualty Company		25143
V	VORLDGATE LLC		INSURER C :		
-1	760 RESTON PKWY		INSURER D:		
S	STE 312		INSURER E :		
F	RESTON	VA 20190-3359	INSURER F:		
COVERAGES	CERTIFICA	TE NUMBER:	REV	ISION NUMBER:	
THIS IS TO C	ERTIFY THAT THE POLICIES OF INS	URANCE LISTED BELOW HA	AVE BEEN ISSUED TO THE INSURED NA	AMED ABOVE FOR THE POL	ICY PERIOD

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

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Α	X OWNED SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$ 1,000,000
-	HIRED NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$ 1,000,000
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В	(Mandatory in NH)	N/A	90-MI0109-5	10/2//2021	10/2/12022		\$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The School Board of Miami-Dade County, Florida and its members, officers and employees are listed as additional insured.

CERTIFI	CATE	HOL	DER

MIAMI-DADE COUNTY PUBLIC SCHOOLS
OFFICE OF RISK AND BENEFITS MANAGEMENT
1501 N.E. 2nd AVENUE SUITE 335
MIAMI FL 33132

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

## AUTHORIZED REPRESENTATIVE

Completed by an authorized State Farm representative. If signature is required, please contact a State Farm agent.

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**SMEYERS** 

## CERTIFICATE OF LIABILITY INSURANCE

5/19/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

	is certificate does not confer rights to	the cen	mode noider in neu or s	CONTA						
	ard Insurance Agency, Inc.			-		E2 2500		FAX	204)	652-2530
900	Wisconsin Ave Fifth Floor				, Ext): (301) 6		SURANCE.CO		301)	032-2330
he	vy Chase, MD 20815			ADDRE		a a managed as		141	-	1
				1			RDING COVERAGE	_		NAIC#
						ipnia insur	ance Company			18058
NSU	RED			INSURE	RB:				_	
	Worldgate, LLC			INSURE	7				_	
	1760 Reston Pkwy, Ste 312 Reston, VA 20190			INSURE						
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CE	RTIFICATE HOLDER			CAN	CELLATION					
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	Suite 335			AUTH	ORIZED REPRES	ENTATIVE				

ACORD 25 (2016/03)

Suite 335 Miami, FL 33132

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## 17.0 Program Manager

The Vendor shall designate an individual, acceptable to M-DCPS, to perform the Vendor's program management function. The Program Manger shall provide a single point interface between M-DCPS and the Vendor on all matters concerning the contract. The Program Manager shall provide status/progress reports and attend monthly status meetings throughout the contract period as required by M-DCPS

Worldgate designates Justin Zubrick as the Program Manager for M-DCPS.

Justin Zubrick
Director of Client Engagement
jzubrick@worldgatellc.com
703-599-9940

#### **Engagement Process**

When our identified M-DCPS Program Manager receives a task order, we intend to follow the communications process below for all IT staffing requests.



Worldgate will work with M-DCPS stakeholders to understand each staffing requirement, submit clear and cohesive candidate resumes, and submit candidates at rates in accordance with any contractual requirements.

## 7. Bid Summary Excel Spreadsheet

Please see the following pages for Worldgate's Price Proposal Spreadsheet.

## RFQ-19D-009 IT Hardware - Phase 1 Price Proposal Sheet

VENDOR NAME: Worldgate, LLC

	ITB-21-020-TM IT STAFF A	UGMENTATION SE	RVICES
	APPLICATIONS	DEVELOPMENT	
ITEM	TITLE	UNIT	PER UNIT PRICE
1	Director, Systems and Programming	Per Hour Ceiling	\$195
2	Manager, Applications Development	Per Hour Ceiling	\$175
3	Applications Architect	Per Hour Ceiling	\$195
4	Systems Analyst	Per Hour Ceiling	\$145
5	Applications Development Analyst	Per Hour Ceiling	\$155
6	Enterprise Application Integration (EA) Engineer	Per Hour Ceiling	\$175
	DATA STRATEGY MA	ANAGEMENT	
7	Database Manager	Per Hour Ceiling	\$175
8	Data Security Specialist	Per Hour Ceiling	\$185
9	Database Analyst	Per Hour Ceiling	\$145
10	Data Architect	Per Hour Ceiling	\$195
11	Data Modeler	Per Hour Ceiling	\$195
	Database Administrator	·	,
12	OHALITY ASSURANCE	Per Hour Ceiling	\$135
12	QUALITY ASSURANCE Manager, Quality Assurance		6455
13	Quality Assurance Analyst	Per Hour Ceiling	\$155
14	Quality Assurance Analyst/Erate	Per Hour Ceiling	\$125
15		Per Hour Ceiling	\$125
	TECHNOLOGY RE	ESEARCH	
16	Manager, Technology Research	Per Hour Ceiling	\$115
17	Technology Research Analyst	Per Hour Ceiling	\$95
	CLIENT TECHNO	LOGIES	
18	Manager, Client Technologies	Per Hour Ceiling	\$155
19	Client Technologies Analyst	Per Hour Ceiling	\$145
20	Client Technologies Technician	Per Hour Ceiling	\$115
	CUSTOMER SU	PPORT	
21	Manager, Customer Support	Per Hour Ceiling	\$95
22	Customer Support Analyst	Per Hour Ceiling	\$89
23	Customer Support Technician	Per Hour Ceiling	\$79
	NETWORK MANA	GEMENT	
24	Director, Network Operations	Per Hour Ceiling	\$195
25	Manager, Network Operations	Per Hour Ceiling	\$175
26	Network Architect	Per Hour Ceiling	\$195
27	Network Engineer	Per Hour Ceiling	\$175
	Network Analyst	•	, .
28	Network Administrator	Per Hour Ceiling	\$145
29	Network Technician	Per Hour Ceiling	\$135
30	Network Security Specialist	Per Hour Ceiling	\$135
31		Per Hour Ceiling	\$175
	INTERNET PLANNING, ENG		
32	Manager, Internet Operations	Per Hour Ceiling	\$175
33	Internet/Web Architect	Per Hour Ceiling	\$175
34	Webmaster	Per Hour Ceiling	\$145
35	Web Applications Programmer	Per Hour Ceiling	\$145
36	Internet/Web Engineer	Per Hour Ceiling	\$155
37	Internet/Web Systems Administrator	Per Hour Ceiling	\$145
38	Web Customer Support Specialist	Per Hour Ceiling	\$95
39	Web Designer	Per Hour Ceiling	\$145
40	Web Security Specialist	Per Hour Ceiling	\$155
	OPERATIO	NS	
	Director, Data Center Operations	Per Hour Ceiling	\$195
41			

## RFQ-19D-009 IT Hardware - Phase 1 Price Proposal Sheet

	Supervisor Computer Operations		
43	Supervisor, Computer Operations	Per Hour Ceiling	\$155
44	Computer Operator	Per Hour Ceiling	\$125
45	Manager, Capacity Planning	Per Hour Ceiling	\$155
46	Manager, Production Support	Per Hour Ceiling	\$145
47	Production Support Analyst	Per Hour Ceiling	\$125
	TELECOMMUNI	CATIONS	
48	Manager, Telecommunication Operations	Per Hour Ceiling	\$175
49	Telecommunication Engineer	Per Hour Ceiling	\$155
50	Telecommunication Technician	Per Hour Ceiling	\$125
	ELECTRONIC CO	DMMERCE	
51	Director, Electronic Commerce	Per Hour Ceiling	\$195
52	Manager, Electronic Commerce	Per Hour Ceiling	\$175
53	Electronic Commerce Analyst	Per Hour Ceiling	\$145
54	EDI Specialist	Per Hour Ceiling	\$125
	BUSINESS INTELLIGENCE S	YSTEM MANAGEMENT	
55	Director, Data Warehouse	Per Hour Ceiling	\$195
56	Manager, Data Warehouse	Per Hour Ceiling	\$175
57	Business Intelligence Analyst	Per Hour Ceiling	\$175
58	Data Warehouse Analyst	Per Hour Ceiling	\$175
59	Data Warehouse Administrator	Per Hour Ceiling	\$145
60	Manager, Decision Support	Per Hour Ceiling	\$155
61	Decision Support Specialist	Per Hour Ceiling	\$125
62	Decision Support Administrator	Per Hour Ceiling	\$125
63	Knowledge Engineer	Per Hour Ceiling	\$125
	ENTERPRISE RESOURCE		ψ120
64	ERP Functional Consultant	Per Hour Ceiling	\$195
65	SAP Systems Administrator/Basis	Per Hour Ceiling	\$175
66	SAP Master Data Governance (MDG) Consultant	Per Hour Ceiling	\$175
67	SAP EAM/PM Consultant	· ·	
	SAP Work Manager Consultant	Per Hour Ceiling Per Hour Ceiling	\$175 \$175
68	SAP Cloud Integration Platofrm	ļ	
69	ABAP Developer	Per Hour Ceiling	\$175
70	ABAP Workflow Developer	Per Hour Ceiling	\$175
71	SAP Portal Developer	Per Hour Ceiling	\$175
72	SAP PI/PO Developer	Per Hour Ceiling	\$175
73	SAP Fiori/U15 Developer	Per Hour Ceiling	\$175
74	·	Per Hour Ceiling	\$175
75	SAP BI/BW Developer	Per Hour Ceiling	\$175
76	SAP BW/HANA Developer	Per Hour Ceiling	\$175
77	SAP BODS Developer	Per Hour Ceiling	\$175
78	SAP HANA-BODS Developer	Per Hour Ceiling	\$175
	VENDOR RELATIONSHI	PMANAGEMENT	
79	Manager, Vendor Relationship	Per Hour Ceiling	\$155
80	Manager, Outsourcing Contracts	Per Hour Ceiling	\$155
81	Contracts Manager	Per Hour Ceiling	\$155
82	Service Manager	Per Hour Ceiling	\$155
83	Finance/Administration Specialist	Per Hour Ceiling	\$125
	ADMINISTRA	ATION	
84	Asset Manager	Per Hour Ceiling	\$155
85	Asset Management Administrator	Per Hour Ceiling	\$125
86	Manager HR/IT Staffing	Per Hour Ceiling	\$155
87	Technical Recruiter	Per Hour Ceiling	\$95
88	HR/IT Generalist	Per Hour Ceiling	\$95
89	Resource Manager	Per Hour Ceiling	\$115
90	Documentation Specialist/Technical Writer	Per Hour Ceiling	\$155
	1	1	L

## RFQ-19D-009 IT Hardware - Phase 1 Price Proposal Sheet

91	Manager, IT Audit	Per Hour Ceiling	\$175
92	IT Auditor	Per Hour Ceiling	\$155
32	TRAINING		\$100
93	Manager, Technical Training	Per Hour Ceiling	\$195
94	Technical Trainer	Per Hour Ceiling	\$175
54	SECURITY/BUSINESS (		ψ173
95	Security Manager	Per Hour Ceiling	\$175
96	Security Analyst	Per Hour Ceiling	\$155
97	Manager , Business Continuance	Per Hour Ceiling	\$155
98	Business Continuance Specialist	Per Hour Ceiling	\$125
	PRODUCT DEVEL	•	<b>V120</b>
99	Manager, Product Development	Per Hour Ceiling	\$155
100	Product Architect	Per Hour Ceiling	\$175
101	Product Engineer	Per Hour Ceiling	\$155
102	Product Developer	Per Hour Ceiling	\$145
	SYSTEMS AND PROGRAMMIN	•	
103	Manager, Systems Software	Per Hour Ceiling	\$155
104	Systems Architect	Per Hour Ceiling	\$175
105	Systems Software Programmer	Per Hour Ceiling	\$155
106	Groupware Specialist	Per Hour Ceiling	\$155
107	Systems Administrator	Per Hour Ceiling	\$135
108	Systems Security Specialist	Per Hour Ceiling	\$155
100	BUSINESS ANALYSIS A		
109	Manager, IT Business Planning	Per Hour Ceiling	\$155
110	Business Process Consultant	Per Hour Ceiling	\$145
111	Business Analyst	Per Hour Ceiling	\$145
112	IT Business Consultant	Per Hour Ceiling	\$145
113	Enterprise Architect	Per Hour Ceiling	\$175
114	Manager, Customer Relations	Per Hour Ceiling	\$155
	RELEASE MANA	_	
115	Configuration Management Analyst	Per Hour Ceiling	\$145
116	Release/Build Engineer	Per Hour Ceiling	\$155
	PROGRAM MANA		
117	Program Manager	Per Hour Ceiling	\$175
118	Project Manager	Per Hour Ceiling	\$155
119	Project Leader	Per Hour Ceiling	\$125
	CUSTOMER SERVICE		
120	Manager, Customer Service Hotline	Per Hour Ceiling	\$95
121	Customer Service Hotline Representative	Per Hour Ceiling	\$79
	TECHNICAL PRODUC		
122	Manager, Technical Product Support	Per Hour Ceiling	\$155
123	Technical Product Support Analyst	Per Hour Ceiling	\$145
124	Technical Product Support Specialist	Per Hour Ceiling	\$95

Signature of Authorized Representative:



## **8. Forms and Attachments**

Please the following pages for all forms and Worldgate attachments.

## **ATTACHMENT 4 - ACKNOWLEDGEMENT OF AMENDMENTS**

Instructions: Complete Part I or Part II, whichever is applicable.

A 11 1 #4 D 4 1 M 40	20.22
Addendum #1, Dated May 13	, 20_22
Addendum #2, Dated May 19	, 20_22
Addendum #3, Dated <u>May 26</u>	, 20 <u>22</u>
Addendum #4, Dated	, 20
Addendum #5, Dated	, 20
Addendum #6, Dated	, 20
Addendum #7, Dated	
Addendum #8, Dated	, 20
T II:  No Addendum was received in connection with this	
OLANI	
No Addendum was received in connection with this orized Signature:	Date: 5/23/22  Title: Dir. of Click Sen
	Date: 5/23/22  Title: Dir. of Clich Seri
orized Signature: Justin Zubrick	Date: 5/23/22  Title: Dir. of Clich Seri
No Addendum was received in connection with this orized Signature:  Name:	Date: 5/23/22  Title: Dir. of Clich Seri



# THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA SCHOOL BOARD ADMINISTRATION BUILDING

Procurement Management Services 1450 N.E. 2nd Avenue, Room 650 Miami, FL 33132

A BUC SCHOOLS		Direct All Inquiries To Procurement Management Services
		Buyer's Name: Rhonda Ulmer, Procurement Consultant
		PHONE: (305) 995
		Email: 913290@dadeschools.net
		TDD PHONE: (305) 995-2400
	BID/RFP ADDENDUM	Date: May 13, 2022
		Addendum No. 1
RID/REP No. I	TB-21-020-RU BID/RFP TITLE: IT Staff	Augmentation Services
	m modifies the conditions of the above-re	
Please be advi	sed of following date/time changes for ITB: T	he Pre-Bid is Tuesday, May 24, 2022 at 11:00 a.m. ET;
Bid Opening: 2	2:00 P.M. ET on June 2, 2022. Note:Downloa	d separate Excel Spreadsheet for Position Titles/Pricing.
All other terms	and conditions of this ITB will remain the sar	ne.
All information, posted on the F	Procurement Management website at http://pr	
All information, posted on the Partached preferenced bid. your entire bid/acknowledge	Procurement Management website at http://procurement Management website at http://proges containing clarifications, additional information of the submitted of	
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# THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA SCHOOL BOARD ADMINISTRATION BUILDING

Procurement Management Services 1450 N.E. 2nd Avenue, Room 650 Miami, FL 33132

Procurement Management Services Buyer's Name: Rhonda Ulmer, Procurement Consultant PHONE: (305) 995 Email: 913290@dadeschools.net TDD PHONE: (305) 995-2400  Date: May 19, 2022 Addendum No. 2  gmentation Services  nced BID/RFP as follows:  S/Pricing.  re-referenced BID/RFP, are included on the document rement.dadeschools.net  ion and requirements constitute an integral part of the substitute the pages marked REVISED and mail
Email: 913290@dadeschools.net  TDD PHONE: (305) 995-2400  Date: May 19, 2022  Addendum No. 2  gmentation Services  nced BID/RFP as follows:  S/Pricing.  re-referenced BID/RFP, are included on the document rement.dadeschools.net  ion and requirements constitute an integral part of the
Email: 913290@dadeschools.net  TDD PHONE: (305) 995-2400  Date: May 19, 2022  Addendum No. 2  gmentation Services  nced BID/RFP as follows:  S/Pricing.  re-referenced BID/RFP, are included on the document rement.dadeschools.net  ion and requirements constitute an integral part of the
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@worldgatellc.corFAX#
TITLE: Die of Client Carriers
TITLE: Dir. of Client Services
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## THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA SCHOOL BOARD ADMINISTRATION BUILDING

Procurement Management Services 1450 N.E. 2nd Avenue, Room 650 Miami, FL 33132

PUBLIC	SCHOOLS .	Direct All Inquiries To Procurement Management Services
		Buyer's Name: Rhonda Ulmer, Procurement Consultant
		PHONE: (305) 995
		Email: 913290@dadeschools.net
		TDD PHONE: (305) 995-2400
	BID/RFP ADDENDUM	Date: May 26, 2022
		Addendum No. 3
BID/RF	P No. ITB-21-020-RU BID/RFP TITLE: IT Staff A	ugmentation Services
This ac	ddendum modifies the conditions of the above-refer	enced BID/RFP as follows:
Please	see attached responses to questions received to date	and from the Pre-Bid Meeting.
All other	er terms and conditions of this ITB will remain the same	
	rmation, specifications terms, and conditions for the abo on the Procurement Management website at http://proc	
referen	ached pages containing clarifications, additional informaticed bid. If your bid/proposal has not been submitted, htire bid/proposal package.	
I ackno	owledge receipt of Addendum Number 3	
	E NOTE: If your firm has forwarded a copy of this bid him/her a copy of this addendum.	/proposal to another vendor, it is your responsibility to
	(PLEASE TYPE OR F	PRINT BELOW)
LEGAL	NAME OF BIDDER: Worldgate, LLC	
MAILING	G ADDRESS: 1760 Reston Parkway, Suite 312	
CITY, S	TATE ZIP CODE: Reston, VA 20190	
TELEPH	HONE NUMBER: (571) 349-0493 E-MAIL jzubric	k@worldgatellc.coıFAX#
	Om	
BY:	SIGNATURE (Manual):	
	OF AUTHORIZED REPRESENTATIVE	
	NAME (Typed): <u>Justin Zubrick</u>	TITLE: Dir. of Client Services
	OF AUTHORIZED REPRESENTATIVE	

## ATTACHMENT 5 - CONFLICT OF INTEREST

## DISCLOSURE OF POTENTIAL CONFLICT OF INTEREST AND CONFLICTING EMPLOYMENT OR CONTRACTUAL RELATIONSHIP

MUST BE COMPLETED BY ALL BIDDERS AND SUBMITTED WITH THEIR BID TO BE CONSIDERED FOR AWARD

	employee of M-DCPS. Persons	s Bid, the names of any employees who are identified below may have obligations and
Name of Bidder's Employee	M-DCPS Title or Position of Employee	M-DCPS Department/School of Bidder's Employee
	-	-
Check one of the following and sign:  I hereby affirm that there are no kn	own persons employed by Bidder w	ho are also an employee of M-DCPS.
☐ I hereby affirm that all known person have been identified above.		
Signature	- 1	Printed Name

## ATTACHMENT 6 - DEBARMENT

## CERTIFICATION OF DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION LOWER TIER TRANSACTIONS

MUST BE COMPLETED BY ALL BIDDERS AND SUBMITTED WITH THEIR BID TO BE CONSIDERED FOR AWARD

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 45 CFR 1183.35, Participants' responsibilities. The regulations were published as Part VII of the May 26, 1988 Federal Register (pages 19160-19211). Copies of the regulations may be obtained by going to this link: http://www.gpo.gov/fdsys/granule/CFR-2011- title45-vol3/CFR-2011-title45-vol3-sec1183-35

## (BEFORE COMPLETING CERTIFICATION, READ INSTRUCTIONS ON THE NEXT PAGE)

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Worldgate, LLC Organization Name	
Justin Zubrick	Director of Client Services
Name(s)	Title(s) of Authorized Representative(s)
Signature(s)	5/23/22 Date

## **ATTACHMENT 7 - INSTRUCTIONS**

#### INSTRUCTIONS FOR CERTIFICATION

- By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
- The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion-Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Non-procurement List (Telephone Number).
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntary excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

ITB-21-021-RU

## ATTACHMENT 8 - BIDDER'S PREFERENCE

## LEGAL OPINION OF BIDDER'S PREFERENCE

MUST BE COMPLETED BY ALL BIDDERS AND SUBMITTED WITH THEIR BID TO BE CONSIDERED FOR AWARD

	VENDORNAME: Worldgete LLC
	Section 1: Attorney for an Out-of-State Bidder must complete and sign Section 1
	Section 2: Florida Bidder must complete and sign Section 2 and have it notarized
urchase of perso lorida must have pointing of Out-of	te of Florida provides a Bidder's preference for Bidders whose principal place of business is within the State of Florida for the boal preference is five (5) percent. Bidders whose principal place of business is outside the State of an Attorney, licensed to practice law in the out-of-state jurisdiction, as required by Florida Statute 287.084(2), execute the State Bidder's Attorney on Bidding Preferences" form and must submit this form with submitted bid. Such opinion should eliance on such attorney's opinion for purposes of complying with Florida Statute 287.084.
Florida Bidders	are not required to have an Attorney render an opinion, but the Florida Bidder must complete its portion of this form.
Failure to submi	t and execute this form, with bid, shall result in bid being considered "non-responsive" and bid rejected.
SECTION 1	LEGAL OPINION ABOUT OUT-OF-STATE BIDDING PREFERENCES
	(Must Select One)
The Bidde	er's principal place of business is in the State ofand it is my legal opinion that the laws of that state orand it is my legal opinion that the laws of that state orand it is my legal opinion that the laws of that state.
state: [Please de The undersigner Florida in the let Signature of out Printed name of Address out-of-s Telephone num E-Mail address	preference(s) in the letting of any or all public contracts to business entities whose principal places of business are in that escribe applicable preference(s) and identify applicable state law(s)]: VA CODE 3 2.2 -43 24 attorney submits the foregoing opinions with the intention that they be relied upon by The School Board of Miami-Dade County, ting of public contracts  -of-state Bidder's attorney:  -out-of-state Bidder's attorney:  -out-of-sta
	(Must Select One)
The Bidd	er's principal place of business is in the political subdivision of Miami-Dade County, Florida.
The Bidd that political su business are in	er's principal place of business is in the political subdivision ofand it is my legal opinion that the laws of bdivision <u>do not grant a preference</u> in the letting of any or all public contracts to business entities whose principal places of that political division.
that political su places of busin	ler's principal place of business is in the political subdivision ofand it is my legal opinion that the laws of bdivision grant the following preference(s) in the letting of any or all public contracts to business entities whose principal ness are in that political subdivision: [Please describe applicable preference(s) and identify applicable authority granting the

STATE OF FLORIDA (S) VA COUNTY OF Lendon

said Business Entity and attests, under penalty of perjury, to the above.

SIGNATURE OF AFFIANT

DATE

PRINTED NAME OF AFFIANT

TITLE IN IRCLI 2 mts. 14C

COMPANY NAME

SWORN AND SUBSCRIBED BEFORE ME

SIGNATURE OF NOTARY PUBLIC

THIS 23 DAY OF MICH

My Commission Expires: \_\_\_\_ NOTARY SEAL , 20 22

30/25

## Va. Code Ann. § 2.2-4324

Current through 2022 Regular Session acts effective April 11, 2022

Code of Virginia 1950 > Title 2.2. Administration of Government. (Subts. I-II) > Subtitle II. Administration of State Government. (Pts. A-C) > Part B. Transaction of Public Business. (Chs. 37 — 55.5) > Chapter 43. Virginia Public Procurement Act. (Arts. 1-6) > Article 2. Contract Formation and Administration. (§§ 2.2-4303 — 2.2-4342)

# § 2.2-4324. Preference for Virginia products with recycled content and for Virginia firms.

- A. In the case of a tie bid, preference shall be given to goods produced in Virginia, goods or services or construction provided by Virginia persons, firms or corporations; otherwise the tie shall be decided by lot.
- B. Whenever the lowest responsive and responsible bidder is a resident of any other state and such state under its laws allows a resident contractor of that state a percentage preference, a like preference shall be allowed to the lowest responsive and responsible bidder who is a resident of Virginia and is the next lowest bidder. If the lowest responsive and responsible bidder is a resident of any other state and such state under its laws allows a resident contractor of that state a price-matching preference, a like preference shall be allowed to responsive and responsible bidders who are residents of Virginia. If the lowest bidder is a resident contractor of a state with an absolute preference, the bid shall not be considered. The Department of General Services shall post and maintain an updated list on its website of all states with an absolute preference for their resident contractors and those states that allow their resident contractors a percentage preference, including the respective percentage amounts. For purposes of compliance with this section, all public bodies may rely upon the accuracy of the information posted on this website.
- C. Notwithstanding the provisions of subsections A and B, in the case of a tie bid in instances where goods are being offered, and existing price preferences have already been taken into account, preference shall be given to the bidder whose goods contain the greatest amount of recycled content.
- **D.** For the purposes of this section, a Virginia person, firm or corporation shall be deemed to be a resident of Virginia if such person, firm or corporation has been organized pursuant to Virginia law or maintains a principal place of business within Virginia.

## History

1982, c. 647, § 11-47; 1993, c. 109; 2001, cc. 323, 844; 2005, c. 894; 2011, c. 343.

Annotations

#### Notes

#### Editor's note.

Acts <u>2001</u>, <u>c. 323</u> amended § 11-47, from which this section is derived. Pursuant to § <u>30-152</u>, Acts <u>2001</u>, <u>c. 323</u> has been given effect in this section as set out above. The 2001 amendment by c. 323, in subsection A, substituted "produced in Virginia, goods or services or construction" for "services and construction produced in Virginia or," and deleted "if such a choice is available" following "or corporations."

#### The 2005 amendments.

The 2005 amendment by c. 894 rewrote subsection B.

#### The 2011 amendments.

The 2011 amendment by c. 343 inserted the second sentence in subsection B, and added subsection D.

## **Opinion Notes**

#### **OPINIONS OF THE ATTORNEY GENERAL**

No authorization to give preference to bidders who commit to employing local residents. -

A city does not have the authority to grant a preference in the award of construction contracts procured by competitive sealed bidding to contractors who employ, or agree to grant hiring preference to, city residents for work to be performed under the contract. The city may not impose a requirement in its construction contracts that the contractors give a preference for hiring city residents for such work. See opinion of Attorney General to Cynthia E. Hudson, Esquire, City Attorney for the City of Hampton, 11-104, (4/12/13).

Code of Virginia 1950
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End of Document

## **ATTACHMENT 9 - DRUG-FREE WORKPLACE**

VENDOR NAME: Worldgate, LLC

SWORN STATEMENT PURSUANT TO SECTION 287.087, FLORIDA STATUTES, AS CURRENTLY ENACTED OR AS AMENDED FROM TIME TO TIME, ON PREFERENCE TO BUSINESSES WITH DRUG-FREE WORKPLACE PROGRAMS.

- 31 7 7	ADMINISTER OATHS.
Thi	s sworn statement is submitted to The School Board of Miami-Dade County, Florida,
by	Justin Zubrick, Dir. of Client Services
~, .	(Print individual's name and title)
for	Worldgate, LLC
101_	(Print name of entity submitting sworn statement)
who	ose business address is 1760 Reston Parkway Suite 312, Reston, VA 20190
and	d (if applicable) its Federal Employer Identification Number (FEIN) is020675651
(If	the entity has no FEIN, include the Social Security Number of the individual signing this swom statement:
l ce	ertify that I have established a drug-free workplace program and have complied with the following:
1.	Published a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that shall be taken against employees for violations of such prohibition.
2.	Informed employees about the dangers of drug abuse in the workplace, the business' policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3.	Given each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4.	In the statement specified in subsection (1), notified the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee shall abide by the terms of the statement and shall notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five days after such conviction.
5.	Shall impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
6.	Am making a good faith effort to continue to maintain a drug free workplace through implementation of this section
Sw	yorn to and subscribed before me this 23 day of 400, 2022.
Pe	rsonally knownor
Pro	oduced Identification Notary Public – State of My commission expires:  Notary Public – State of My commission expires:  Notary Public – State of My commission expires:
THE PERSON NAMED IN	S. OTARY (Type of Identification)
-	. "COMPage C. A Printed typed or stamped commissioned name of notary printed."
ON	SEPT. 30, 2025 SEPT. 30, 2025 REGISTRATION NO. CO. PUBLIC Public Page 34 ITB-21-021-R

## ATTACHMENT 10 - LOCAL BUSINESS AFFIDAVIT OF ELIGIBILITY

Miami-Dade County Public Schools Local Business Affidavit of Eligibility

This declaration is executed under penalty of perjury of the laws of the United States and State of Florida.

	DAVIT IS SUBMITTED IN REFEREN	NCE TO THE FOLLOWING SOLICITATION:
	T/PROJECT # (as applicable):	
BUSINESS NAME:	1 hos /Applicable	
CONTACT PERSON:	MONTH PPILOTE	
LOCAL ADDRESS: (Include City State & Zip Code)		
CEIN /Fodoral Employer		Length of Time at Address Provided:
FEIN (Federal Employer Identification Number):		Length of Time Located within the legal boundaries of Miami-Dade County:
BUSINESS STRUCTURE:	☐ Corporation ☐ LLC ☐ Other (Specify):	☐ Partnership ☐ Sole Proprietorship
PHONE:	( )	FAX: ( )
E-MAIL ADDRESS:		
this affidavit of eligibility  The preference does not State law, or other funding The application of local p authority may be waived u The preference establishe giving preference permitte The preference establish compare quality or fitness character, responsibility a The above information ma A Bidder who misreprese privilege to claim local pre Superintendent may also	Il preference, a Bidder must attach a cy with a bid or proposal.  apply to goods or services exempted by grouper restrictions.  preference to a particular purchase, co upon written justification and recommended in this policy does not prohibit the red by law in addition to the preference and in this policy does not prohibit the for use of supplies, materials, equipment and fitness of all persons, firms or corporate to verification.  Into the local preference status of its firm eference status, and shall lose eligibility recommend that the firm be referred for	ight of the Board, or other authorized purchasing authority, from authorized in this policy.  right of the Board, or other authorized purchasing authority, to not and services proposed for purchase and compare qualifications, prations submitting bids or proposals.  In in a proposal or bid submitted to the School Board will lose the y to claim local preference status for a period of one (1) year. The or debarment in accordance with Policy 6320.04.
	igned authority, in and for the Sta who, after	ate of Florida and Miami-Dade County personally appeare being sworn according to law, stated that he or she wa and to execute this affidavit on behalf of th
authorized to represent said Business Entity and att	tests, under penalty of perjury, to the	<del></del>
SWORN AND SUBSCRI		
Traversa sa crasa sa	INITIA	PRINTED NAME OF AFFIANT
SIGNATURE OF NOTARY PU THIS DAY OF	, 20	SIGNATURE OF AFFIANT DATE
My Commission Expires: NOTARY SEAL		TITLE

## ATTACHMENT 11 - ANTI-COLLUSION STATEMENT

THE UNDERSIGNED BIDDER HAS NOT DIVULGED TO, DISCUSSED, OR COMPARED HIS/HER PROPOSAL WITH OTHER BIDDERS AND HAS NOT COLLUDED WITH ANY OTHER BIDDER OR PARTIES TO THE PROPOSAL WHATSOEVER. BIDDER ACKNOWLEDGES THAT ALL INFORMATION CONTAINED HEREIN IS PART OF THE PUBLIC DOMAIN AS DEFINED BY THE STATE OF FLORIDA SUNSHINE LAW.

#### CERTIFICATION AND IDENTIFICATION FOR BIDDERS SUBMITTING PROPOSALS

I certify that this proposal is made without prior understanding, agreement or connection with any corporation, firm or person submitting a proposal for the same service and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of these proposal specifications, and I certify that I am authorized to sign this proposal. I certify agreement with The School Board of Miami-Dade County, Florida Business Code of Ethics and agree to comply with this Code and all applicable School Board contracting and procurement policies and procedures (School Board Policy 6460). I certify that I, nor my company or its principals, or any wholly-owned subsidiary are currently debarred or in default of any bid, purchase order or contract with the School Board or any other private or governmental entity and that the company satisfies all necessary requirements as an entity to do business with The School Board of Miami-Dade County, Florida.

#### Type of Business Organization and Authority of Signatory:

Indicate type of business organization Bidder is registered as with the Florida Department of State Division of Corporations. For example, Partnership, Limited Partnership, Limited Liability Company, Corporation, etc. If a proposal is submitted by a corporation, provide documentation that the corporation is active and authorized to do business in the State of Florida, and that its corporate status shall remain active and unchanged at the time of award or proposal. As to other types of business organizations, please provide any and all documentation relating thereto, including without limitation, verification that the party signing this proposal is fully authorized and empowered to do so, on behalf of Bidder. In addition, set forth name(s) and title of any and all parties who are authorized to contract on behalf of Bidder.

LEGAL NAME OF AGENCY OR BIDDER SUBMITTING PROPOSAL: Worldgate, LLC	
MAILING ADDRESS: 1760 Reston Parkway, Suite 312	
CITY STATE, ZIP CODE: Reston, VA 20190	
TELEPHONE NUMBER: _571-349-0493	
TYPE OF BUSINESS ORGANIZATION: Limited Liability Corporation	
BY: SIGNATURE (ORIGINAL)	
BY: NAME TYPED Justin Zubrick	
TITLE: Dir. of Client Services	

Revised 11/19/20

## **ATTACHMENT 12 - BIDDER EXPERIENCE**

Submit three (3) forms; one for each client reference. Understand that each client may be contacted to verify the validity of the partnership between the Bidder and the client. **BIDDER REFERENCE EVALUATION FORM** 

Bidder Name: Worldgate, Ilc Bid Number: ITB-21-020-RU

**Bid Title: IT Staff Augmentation Services** 

Name of Organization Providing Reference: School District of Philadelphia (SDP)

Contact Person: Melanie Harris

Email: mharris@philasd.org

Date of Evaluation: 5/23/2022

## PLEASE CHECK THE APPROPRIATE STATEMENT THAT BEST DESCRIBES YOUR CLIENT EXPERIENCE WITH THE ABOVE REFERENCE BIDDER.

	Vendor was always on time Vendor was usually on time Vendor was never on time Vendor never delivered product/service as ordered Vendor defaulted	X Vendor's product/service always performed as expected Vendor's product/service usually performed as expected Vendor's product/service never performed as expected Vendor's product had to be replaced OTHER: COMMENTS
III.	PRODUCT SUBSTITUTION  Vendor always substituted product/service  Vendor never substituted product/service  OTHER: COMMENTS	Vendor's packaging was always satisfactory Vendor's packaging was usually satisfactory Vendor's packaging was sometimes satisfactory Vendor's packaging was never satisfactory Vendor's packaging was never satisfactory  OTHER: COMMENTS  There is no packaging for this service.
v. _x	Vendor always invoiced correctly and on time Vendor usually invoiced correctly and on time Vendor sometimes invoiced correctly and on time Vendor never invoiced correctly and on time OTHER: COMMENTS	VI. PROFESSIONALISM  X Vendor was always professional Vendor was usually professional Vendor was sometimes professional Vendor's product had to be replaced OTHER: COMMENTS
VII.	Vendor was always accessible Vendor was usually accessible Vendor was sometimes accessible Vendor never accessible OTHER: COMMENTS	VIII. OVERALL RATING  Recommend for new business  Does not recommend for new business  OVERALL STATEMENT OF VENDOR'S PERFORMANCE Worldgate is relied upon as an essential  IT staffing partner at SDP.
	T'S NAME: Digitally signed by Melani  TURE: Melanie Harris Date: 2022.05.23 11:56:31  -04'00'	

## **ATTACHMENT 12 - BIDDER EXPERIENCE**

Submit three (3) forms; one for each client reference. Understand that each client may be contacted to verify the validity of the partnership between the Bidder and the client.

BIDDER REFERENCE EVALUATION FORM

**Bidder Name:** Worldgate, Ilc **Bid Number:** ITB-21-020-RU

Name of Organization Providing Reference: Fulton County Schools, GA

Contact Person: Debbie Jaffe

Email: Jaffe@fultonschools.org

Bid Title: IT Staff Augmentation Services

Date of Evaluation: 5/23/2022

## PLEASE CHECK THE APPROPRIATE STATEMENT THAT BEST DESCRIBES YOUR CLIENT EXPERIENCE WITH THE ABOVE REFERENCE BIDDER.

Vendor was always on time Vendor was usually on time Vendor was never on time Vendor never delivered product/service as ordered Vendor defaulted  Oreal Source, he delays	Vendor's product/service always per Vendor's product/service usually per Vendor's product/service never performed by the product had to be replaced others: comments  OTHER: COMMENTS	formed as expected ormed as expected by
III. PRODUCT SUBSTITUTION  Vendor always substituted product/service Vendor never substituted product/service OTHER: COMMENTS	Vendor's packaging was always satis Vendor's packaging was usually satis Vendor's packaging was sometimes Vendor's packaging was never satisf OTHER: COMMENTS	sfactory satisfactory
V. INVOICING  Vendor always invoiced correctly and on time Vendor usually invoiced correctly and on time Vendor sometimes invoiced correctly and on time Vendor never invoiced correctly and on time OTHER: COMMENTS	VI. PROFESSIONALISM  Vendor was always professional  Vendor was usually professional  Vendor was sometimes professional  Vendor's product had to be replaced  OTHER: COMMENTS	Sional
VII. ACCESSIBILITY  Vendor was always accessible  Vendor was usually accessible  Vendor was sometimes accessible  Vendor never accessible  OTHER: COMMENTS  Very easy to communicate  with never a problem waccess  CLIENT'S NAME: Debra was seen and seen accession.		RMANCE areat
SIGNATURE: Seffyd  ERIFIED BY: (PRINT NAME)	DATE:5/23/22 SIGNATURE:	DATE:

Revised 1

## **ATTACHMENT 12 - BIDDER EXPERIENCE**

Submit three (3) forms, one for each client reference. Understand that each client may be contacted to verify the validity of the partnership between the Bidder and the client.

BIDDER REFERENCE EVALUATION FORM

Bidder Name: Worldgate, Ilc Bid Number: ITB-21-020-RU Bid Title: IT Staff Augmentation Services Name of Organization Providing Reference: Ultimate Kronos Group (UKG) Contact Person: Linda Misegadis Date of Evaluation: 5/23/2022 Email: linda.misegadis@ukg.com PLEASE CHECK THE APPROPRIATE STATEMENT THAT BEST DESCRIBES YOUR CLIENT EXPERIENCE WITH THE ABOVE REFERENCE BIDDER. DELIVERY II. PRODUCT QUALITY Vendor's product/service always performed as expected Vendor was always on time Vendor's product/service usually performed as expected Vendor was usually on time Vendor was never on time Vendor's product/service never performed as expected Vendor's product had to be replaced Vendor never delivered product/service as ordered OTHER: COMMENTS Vendor defaulted IV. PACKAGING III. PRODUCT SUBSTITUTION Vendor always substituted product/service Vendor's packaging was always satisfactory Vendor never substituted product/service Vendor's packaging was usually satisfactory OTHER: COMMENTS Vendor's packaging was sometimes satisfactory Vendor's packaging was never satisfactory OTHER: COMMENTS N/A VI. **PROFESSIONALISM** INVOICING X Vendor was always professional Vendor always invoiced correctly and on time Vendor usually invoiced correctly and on time Vendor was usually professional Vendor was sometimes professional Vendor sometimes involced correctly and on time Vendor's product had to be replaced Vendor never invoiced correctly and on time OTHER: COMMENTS OTHER: COMMENTS\_ **OVERALL RATING** VIII. ACCESSIBILITY Recommend for new business X Vendor was always accessible Vendor was usually accessible Does not recommend for new business Vendor was sometimes accessible Vendor never accessible OVERALL STATEMENT OF VENDOR'S PERFORMANCE OTHER: COMMENTS Worldgate has been an amazing services partner implementing our UKG solution in over 30 school districts. ISEGADIS CLIENT'S NAME DATE: 5/19/22 SIGNATURE

Revised 11 19 20

DATE:

SIGNATURE:\_

VERIFIED BY: (PRINT NAME)

## **ATTACHMENT 13 - SUBMITTED BID DOCUMENT VERIFICATION FORM**

All bidders are required to submit the following information to be considered for award. Failure to submit any of the required documents with the bid will cause the bidder to be considered nonresponsive and ineligible for further consideration. Each bidder must include the following information within their submittal:

REQUIREMENT	YES	NO
a. Provide a Local Business Tax Receipt. Any person, firm, corporation or joint venture, with a business location in Miami-Dade County, Florida, which is submitting a bid, shall meet the County's Local Business Tax Receipt requirements in accordance with Miami-Dade County, Florida, code. Bidders with a location outside Miami-Dade County shall meet their local Occupational Tax requirements. A copy of the license must be submitted. Noncompliance with this condition may cause the bidder not to be considered for award.	X	
<ul> <li>Copy of current registration with the Florida Dept. of State, Division of Corporations to conduct business in the State of Florida or applicable home state.</li> </ul>	X	
c. Three (3) references from organizations comparable in complexity and/or size to M-DCPS, preferably. This must be documented on Attachment 12, Bidder Experience form, whereby each bidder uses one form per reference.	x	
d. Submission of all documentation/information stated in this ITB, including, without limitation, the documentation, information stated in Sections 5, 6, and 7 of this ITB, as well as the required forms and attachments, as stated in Section 8 of this ITB.	X	
e. Provide response to requirements in Section 12:  The number of support persons on duty during the normal workweek and on weekends.  The extent of the technical training and years of experience of personnel to meet or exceed the requirements of the position details	×	
f. If applicable, please indicate in your bid response the proposed percentage or dollar amount of work to be assigned to a certified subcontractor, if any, along with the scope of work the certified subcontractor will provide related to this solicitation.	n/a	

Please complete and sign below confirming all items noted above are included in your submission.

Name of Bidder: Worldgate, LLC	
( let I diget	5/23/22
Signature of Bidder's Authorized Representative	Date
Justin Zubrick	Dir. of Client Services
Printed Name	Title

For Internal Use Only:	
Signature of Originating Department (as applicable)	Date
Printed Name	Title
Procurement Staff Name/Signature	Date

# ATTACHMENT 15 - FLORIDA STATUTES ON PUBLIC ENTITY CRIMES AFFIDAVIT

The State of Florida has enacted a law that requires proposers or contractors to submit a sworn document stating whether or not a corporation, its officers, predecessors or successors have been convicted of a public entity crime. Neither the Proposer, the contractor nor any officer, director, executive, partner, shareholder, employee, member nor agent who is active in the management of the Proposer or contractor nor any affiliate of the Proposer or contractor shall have been convicted of a public entity crime subsequent to July I, 1989.

All Proposers must read and complete in its entirety, sign and have notarized the attached "Sworn Statement under Section 287.133 (3) (a), Florida Statutes, on Public Entity Crimes."

Failure to do so will result in the proposal submitted being considered non-responsive and therefore not considered for award.

ITB or Contract No. ITB-21-020-RU	
SWORN STATEMENT UNDER SECTION 287.133 (3) (A), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES	
STATE OF VA	
COUNTY OF LANdano	
Before me, the undersigned authority, personally appeared Oustin Zubrick who me first duly sworn, made the following statement:	io, being by
The business addresses of Worldgate (name of proposer of the business)	r contractor)
is 1760 Reston Parkway, Suite 312 Reston, VA 20190	
<ol> <li>My relationship to <u>Worldgate</u> (name of proposer or continuous of <u>Oir. of Client Services</u> (relationship such as sole proprietor, partner, prepresident).</li> </ol>	
3. I understand that a public entity as defined in Section 287.133 of the Florida Stat a violation of any state or federal law by a person with respect to and directly representation of business with any public entity in Florida or with an agency subdivision of any other state or with the United States, including, but not limited or contract for goods or services to be provided to any public entity or such a political subdivision and involving antitrust, fraud, theft, bribery, collusion, conspiracy, or material misrepresentation.	related to the y or political ed to, any bid an agency or
4. I understand that "convicted" or "conviction" is defined by the statute to mean a conviction of a public entity crime with or without an adjudication of guilt, in a state trial court of record relating to charges brought by indictment or information.	ny federal or

1989, as a result of a jury verdict, non-jury trial, or entry plea of guilty or nolo contender.

- 5. I understand that "affiliate" is defined by the statute to mean (I) a predecessor or successor of a person or a corporation convicted of a public entity crime, or (2) an entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime, or (3) those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate, or (4) a person or corporation who knowingly entered into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months.
- Neither the Proposer, contractor nor any officer, director, executive, partner, shareholder, employee, member nor agent who is active in the management of the Proposer or contractor nor any affiliate of the Proposer or contractor has been convicted of a public entity crime.

(Draw a line through paragraph 6 if paragraph 7 below applies)

7. There has been a conviction of a public entity crime by the Proposer or contractor, or an officer, director, executive, partner, shareholder, employee, member or agent of the Proposer or contractor, or an officer, director, executive, partner, shareholder, employee, member or agent of the Proposer or contractor who is active in the management of the Proposer or contractor or an affiliate of the Proposer or contractor. A determination has been made pursuant to Section 287.133 (3) by order of the Division or Administrative Hearings that it is not in the public interest for the name of the convicted person or affiliate to appear on the convicted Proposer list. The name of the convicted person or affiliate is \_\_\_\_\_\_\_\_. A copy of the order of the Division of Administrative Hearing is attached to this statement.

Affiant's Signature

Sworn to and subscribed before me in the state and county first mentioned above on the

NOTARY PUBLIC

MY COMMISSION EXPIRES

9 30 /25

Page 2 of 2



## ATTACHMENT 18 - STATEMENT OF INTENT TO PERFORM AS A **CERTIFIED SUBCONTRACTOR/SUBCONSULTANT**

		STATEMENT OF	INTENT	7-
he undersigned is a v	endor certified by the M-Do	CPS Office of Econo	omic Opportunity:	] No
	Section Versions Sheet and Mark		Annual March College C	
			f M-DCPS certified firm) agree	s to perform work as a
ubcontractor/subcon	sultant on the above solicit	ation as a (check o	ne):	
☐ Individual	□ boet	an eshio	□ Corneration	
□ individual	□ Part	nership	☐ Corporation	
he M-DCPS ce	ertified firm named			ormal agreement with
subsensultant on the	above salisitation condition		idder/Proposer) to perform er/Proposer executing a contr	
subconsultant on the		SCRIPTION OF WO		act with M-DCP3.
lease provide the det	ails and value of the work t	o be performed by	the certified subcontractor/s	ubconsultant named above:
lease provide the det	ails and value of the work t Type of Work	o be performed by	Agreed Upon Price	ubconsultant named above: % of Work
		o be performed by		
		o be performed by	Agreed Upon Price	% of Work
		o be performed by	Agreed Upon Price \$	% of Work %
	Type of Work		Agreed Upon Price \$ \$	% of Work % %
	Type of Work		Agreed Upon Price \$ \$ \$	% of Work % % %